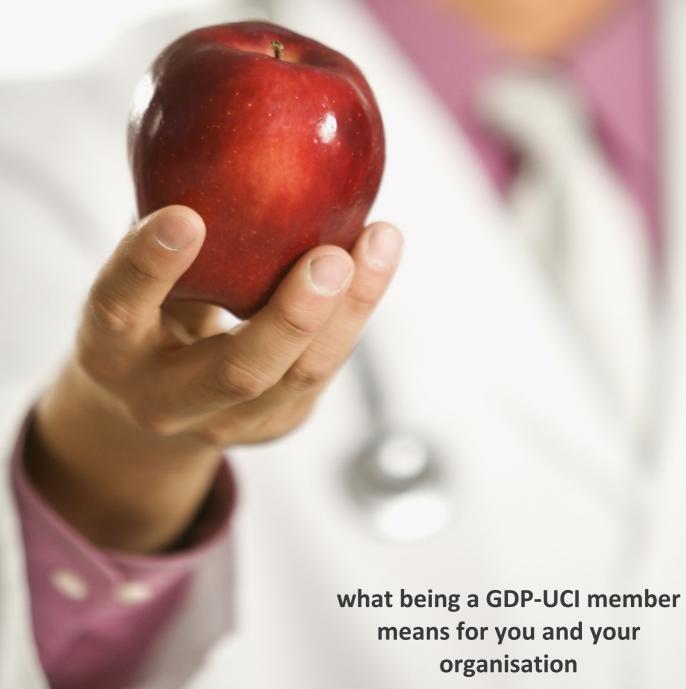




# THE GDP-UCI MEMBERSHIP EXPERIENCE





# GDP-UCI: CREATING A JOINED-UP APPROACH TO THE SAFE AND SUSTAINABLE DISTRIBUTION OF MEDICINES FROM PRODUCER TO PATIENT

Join this exciting project to Collaborate on a Global Scale, Share ideas, Drive Innovation, Lead Debate and Champion Best Practice. There is huge benefit and value for companies and individual staff members in doing this:



### BE PART OF A POWERFUL AND VIBRANT GDP COMMUNITY

Join what is rapidly becoming the world's largest dedicated group of GDP Stakeholder organisations all with one aim – to maintain the quality of medicines and vaccines during the vital distribution process. Membership of the diverse and global GDP-UCI network is open to all organisations with a stake, however large, small, core or ancillary, in the transportation, storage, management, and quality of medicines of all kinds.



### **HELP SHAPE THE FUTURE OF GDP**

Influence the work you do and the direction of the industry's GDP segment as part of a dedicated network of GDP professionals that is democratically run and independently governed. You will have the opportunity to participate in focused work-groups and join special interest groups all with the goal of advancing and improving GDP and GDP compliance.



### **NETWORK AND COLLABORATE WITH YOUR GDP PEERS**

The world's most diverse GDP network is your forum to discuss, share and advance GDP issues and ideas, and develop all-important business ties. And you will have at your disposal a unique sounding board to bounce-off ideas and float new concepts relating to GDP-related matters.



### **ACTIVELY EMBRACE CONTINUOUS IMPROVEMENT**

In all cases the regulations are unequivocal in their requirement for continuous improvement to be at the heart of pharma quality systems (PQS). GDP is no exception. Being part of GDP-UCI will help your company to deliver on its continuous improvement responsibilities and contribute towards the all-important safety and quality culture that must be in place for seamless and sustainable gains to be achieved.



### **EXPAND YOUR GDP HORIZONS**

The geographical and functional reach of the GDP-UCI project will open doors to new ideas and opportunities for you and your company. All the world's main pharmaceutical production hubs and markets are represented in the GDP-UCI Cluster.



### HAVE AN ACTIVE INVOLVEMENT IN THE DEVELOPMENT OF BENEFICIAL INDUSTRY-WIDE GDP SOLUTIONS AND TOOLS

Planned GDP-UCI projects and goals include: O Standard GDP-compliant field solutions O Shared GDP audit programs O Consolidated and harmonised GDP training O Central GDP Knowledge Bank O Systematic GDP certification scheme

All these projects will be based around collaborative principles and mutual cohesion to provide consistency, homogeneity and a reliable means of measurement, comparison and benchmarking.



### **WORK WITH PRE-EMINENT GDP AND INDUSTRY SPECIALISTS**

From direct interactions with some of the industry's most pre-eminent GDP achievers and thought leaders you will benefit from the guidance your company needs to support its GDP strategy, processes and decisions. Benefit from up-to-date and evidenced information based on the latest GDP knowledge and thinking.



### GAIN EXCLUSIVE ACCESS TO MEMBER-ONLY PROJECTS, EVENTS, SERVICES & PRIVILEGES

In addition to the GDP-UCI Primary Work Groups and Special Interest Groups you will have the opportunity to participate in a wide range of optional GDP-UCI projects and activities including conferences, seminars, workshops, webinars, awards etc. And UCI-GDP founder organisations will enjoy discounted rates for current and future UCI-GDP services and events.



### ENGAGE IN CORPORATE AND PERSONAL ADVOCACY FOR GOOD DISTRIBUTION PRACTICE

Be part of a 'single voice' to engage with regulators, government agencies, standards bodies and other industry stakeholders in support of safer and more efficient pharmaceutical distribution, and to interpret the official GDP guidelines and standards in a consistent and attainable manner. The ability of a credible and legitimate group of industry experts to exert collective, grass roots leverage in order to push important matters forward and impact areas and issues of concern is well known.



### KEEP UP TO SPEED ON THE LATEST GDP DEVELOPMENTS, TRENDS AND THINKING

As part of the GDP-UCI you will be a member of a strong, industry-wide and independent GDP reform initiative with access to the unparalleled collective intelligence of the GDP-UCI Cluster to improve your supply chain performance. Be kept updated on the most important GDP trends and technical advances and benefit from the practical knowledge, hands-on experience, evidenced information and enlightened thinking from within the network.



### ENHANCE YOUR STATUS AS AN 'INDUSTRY LEADER' AND MAKE YOUR OWN EXPERTISE MORE VISIBLE

GDP-UCI membership offers opportunities to shed a spotlight on both your personal expertise and to enhance your company's credibility and prestige by demonstrating a commitment to advancing and improving patient safety through the continuous improvement of medicine distribution. And this commitment will not be unnoticed. Being a member of the network automatically bestows the designation "GDP-UCI Champion" to your organisation and confers the right to use the GDP-UCI Champion logo on your, and your company's, public facing communications, materials and livery.



# ENHANCE THE PROFESSIONAL DEVELOPMENT OF YOU AND YOUR STAFF

With opportunities to participate in a range of career- and expertise-enhancing GDP projects, seminars and workshops, employers stand to reap significant rewards in terms of improved productivity, continuous improvement and increased staff satisfaction/retention.



# BE PRESENT ON THE DEDICATED GDP-UCI ON-LINE COLLABORATION PLATFORM

When you join GDP-UCI you will have a presence on the dedicated and secure GDP-UCI on-line collaboration platform, giving you and your team 24-7 access to the entire GDP-UCI network and the exclusive resources within. All GDP-UCI projects and network communications take place through this unique, cloud-based, portal.



### STAND OUT FROM YOUR COMPETITORS AND PROMOTE YOUR BUSINESS AND ITS VALUES

GDP-UCI offers a number of ways that will enable you to convey your organisation's commitment to supply chain reform and continuous improvement. Choose from many opportunities to profile and present your organisation to your market and influence base. Membership of GDP-UCI sends a strong signal that your business is serious, conscientious and forward-thinking. Members' company profiles will be listed on the GDP-UCI website and available to the market when searching for GDP services and information.



### PROTECT YOUR LEGITIMATE INTERESTS

No change takes place without some people and parties being exposed to new risks or affected negatively. It's important that you are aware of potential and actual changes in the GDP arena that could touch your business or your profession and have a platform to get your viewpoints across.



### ENJOY AUTOMATIC VOTING RIGHTS AND HAVE YOUR SAY

As a registered GDP-UCI participant you will automatically be accorded GDP-UCI voting rights on key program affairs and appointments in accordance with the GDP-UCI Constitution This is part of the democratic ownership of the programme and ensures it maintains impartiality, protects member rights, and reflects the needs and views of all program participants.



### **MEMBER SUBSCRIPTIONS**

Like most independent movements, the GDP-UCI needs to be funded in order to meet its objectives. Your subscription income goes towards general running and other costs.

Membership of GDP-UCI is on a corporate basis with a tiered-based subscription system based on company size and company type.

### **Membership Tiers**

- Category 1: Pharmaceutical Manufacturer incl. CMO
- Category 2: Dedicated CRO / CTO
- Category 3: Distributor / Wholesaler
- Category 4: Logistics Service Provider incl. carriers and hubs
- Category 5: Solution Provider incl. products, systems, services
- Category 6: GDP service companies incl. training, auditing, consultancy.
- Category 7: Affiliate Organisations incl. educational, institutional, associations

### **Organisation Size**

- Band A: > \$500m worldwide gross revenues
- Band B: \$100m \$500m worldwide gross revenues
- Band C: \$50m \$100m worldwide gross revenues
- Band D: \$10m \$50m worldwide gross revenues
- Band E: \$1m \$10m worldwide gross revenues
- Band F: <\$1m worldwide gross revenues
- Band G: Sole traders with < \$100K worldwide gross revenues

A GDP-UCI member organisation agrees to pay in advance the annual Subscription Fee at the prevailing rate and be subject to the Framework of General Rules & Regulations. The 2023 rates are shown in the Subscription Matrix. A one-off Joining Fee is payable to offset onboarding costs and to encourage continuous membership. The annual subscription fee will normally be invoiced, on 30-day net terms, in March of each year and cover the period until the end of February in the following year (the "Membership Term"). Fees will be subject to value-added-tax and any other mandatory taxes if applicable. Members joining after March in any year will be invoiced pro-rata until the end of the Membership Term concerned and then on an annual basis.

Membership of GDP-UCI will automatically roll over from year to year unless or until a Member exercises its right to withdraw from the initiative by tendering three months advance notice, or it has its participation terminated for whatever reason. In such cases there will be no right to any pre-paid subscription refund.

The subscription scale will be reviewed annually by the GDP-UCI Governance Council and, in the event of an adjustment, members will be advised at least 30 days prior to the anniversary of the membership date to confirm the fee for the next year.

## Right to Refuse Membership

GDP-UCI reserves the right to refuse or annul membership if it is unable to obtain a subscription payment.

### **Organisation Definition**

For membership purposes, organisations are defined as discrete operating units or organisational entities. Corporate groups, parent/holding companies and other multi-business entities cannot join the GDP-UCI on a consolidated basis. Member companies and subsidiaries of corporate groups, conglomerates, parent/holding companies, consortiums, and other commonly owned, controlled or otherwise linked multi-business entities, must join as individual companies or as discrete business units. In cases of uncertainty or dispute concerning organisational composition the decision of the GDP-UCI Governance Council will be final.

### **Membership Registration**

To register as a GDP-UCI member organisation please follow this link: https://tinyurl.com/3z6ch6rm

## **2023 SUBSCRIPTION MATRIX**

CAT	DESCRIPTION	BAND A  > \$500m WGR <sup>a</sup> PORTAL SEATS <sup>b</sup> 25	WGR <sup>a</sup>	BAND C \$50m - \$100m WGR <sup>a</sup> PORTAL SEATS <sup>b</sup>	BAND D \$10m - \$50m WGR <sup>a</sup> PORTAL SEATS <sup>b</sup>	BAND E \$1m - \$10m WGR <sup>a</sup> PORTAL SEATS <sup>b</sup> 3	BAND F  <\$1m WGR³  PORTAL SEATS <sup>b</sup> 2	BAND G Sole traders < \$100K WGR <sup>a</sup> PORTAL SEATS <sup>b</sup>	JOINING FEE
1	Pharma Manufacturer	6,900	5,750	4,600	3,450	2,300	1,150	N/A	500
2	Dedicated CRO / CTO	6,900	5,750	4,600	3,450	2,300	1,150	N/A	500
3	Distributor / Wholesaler	6,900	5,750	4,600	3,450	2,330	1,150	N/A	500
4	Logistics Service Provider incl. carriers & logistics hubs	6,900	5,750	4,600	3,450	2,330	1,150	N/A	500
5	Solution Provider incl. products, systems, services	9,200	5,750	4,600	3,450	2,330	1,150	N/A	500
6	GDP Service Company incl. training, auditing, consultancy	9,200	8,050	6,086	5,750	2,330	1,150	250	500 (250 for Band G <sup>c</sup> )
7	Partner / Affiliate / Observer Organisation <sup>d</sup> e.g. educational, institutional, associations etc.	TBA	ТВА	TBA	TBA	ТВА	ТВА	ТВА	N/A

All figures \$USD and exclude VAT where applicable.

WGR = worldwide global revenues

<sup>b</sup>Portal seats (seats on GDP-UCI Collaboration Platform) equate to number of voting rights on member-reserved/assigned matters. Additional portal seats can be purchased at the Band G Cat 6 rate but with no voting rights attached.

 $^{\rm c}50\%$  discount for Band G sole-traders only.

<sup>d</sup>Reciprocal membership may be required.



